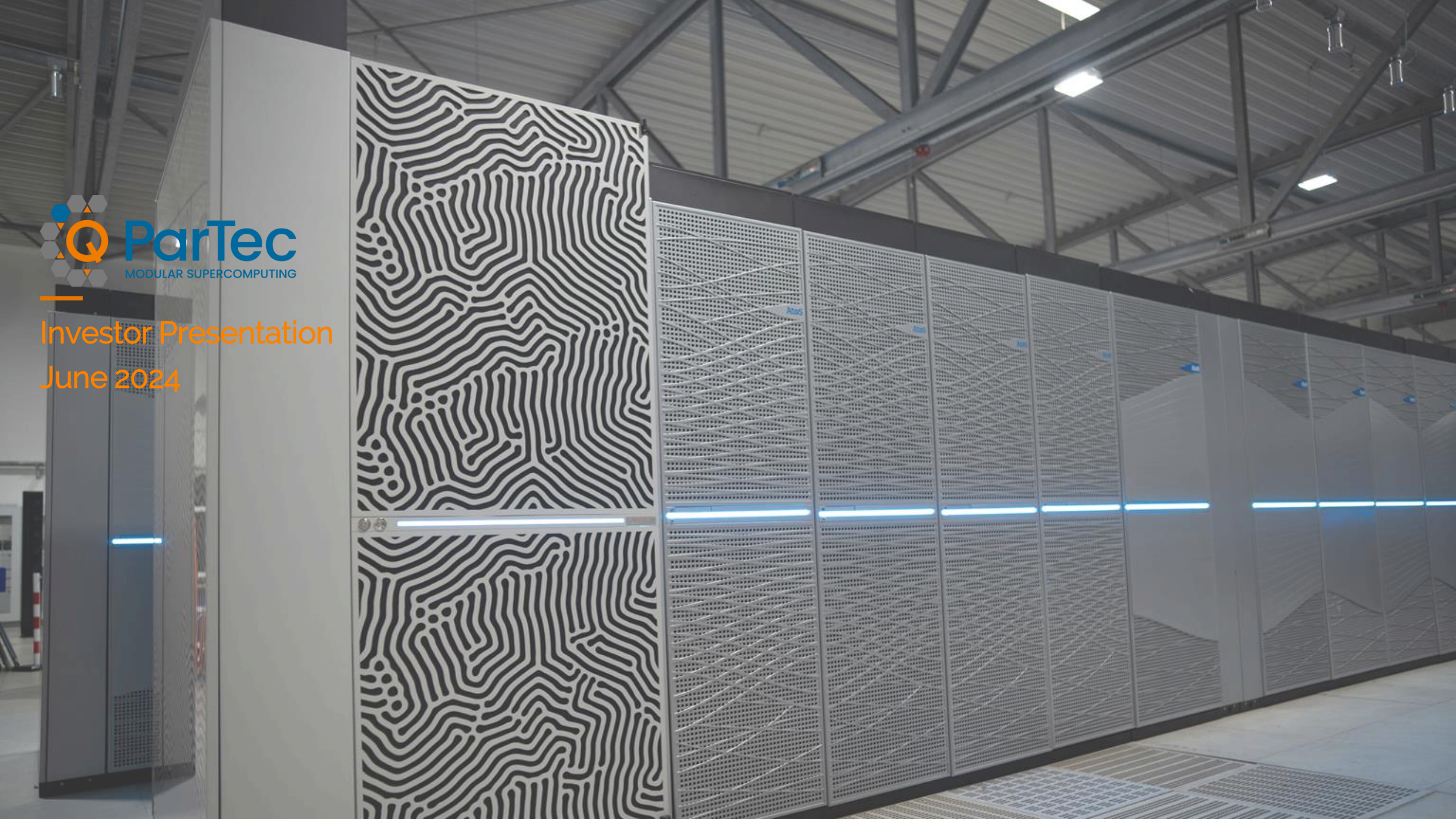




Investor Presentation

June 2024



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A conceptual image featuring a central handshake. The hands are rendered in a realistic style with soft lighting. Overlaid on the hands and extending outwards are glowing blue lines that form a complex, interconnected network or mesh, reminiscent of a digital or data structure. The background is a dark, deep blue with out-of-focus light spots, creating a sense of depth and a high-tech atmosphere.

“Our mission is nothing short of exhilarating – driving the technology frontier and unlocking new computing dimensions of technological and scientific exploration”

Today's speakers



Dipl.-Ing. Bernhard Frohwitter

*Co-founding partner, CEO and
majority shareholder⁽¹⁾*



FROHWITTER

PATENT- & RECHTSANWÄLTE
INTELLECTUAL PROPERTY COUNSELORS



Hugo Falter

*Co-founding partner, COO and
minority shareholder⁽²⁾*



EuroHPC
Joint Undertaking



Hans Kilger

CFO and minority shareholder⁽³⁾

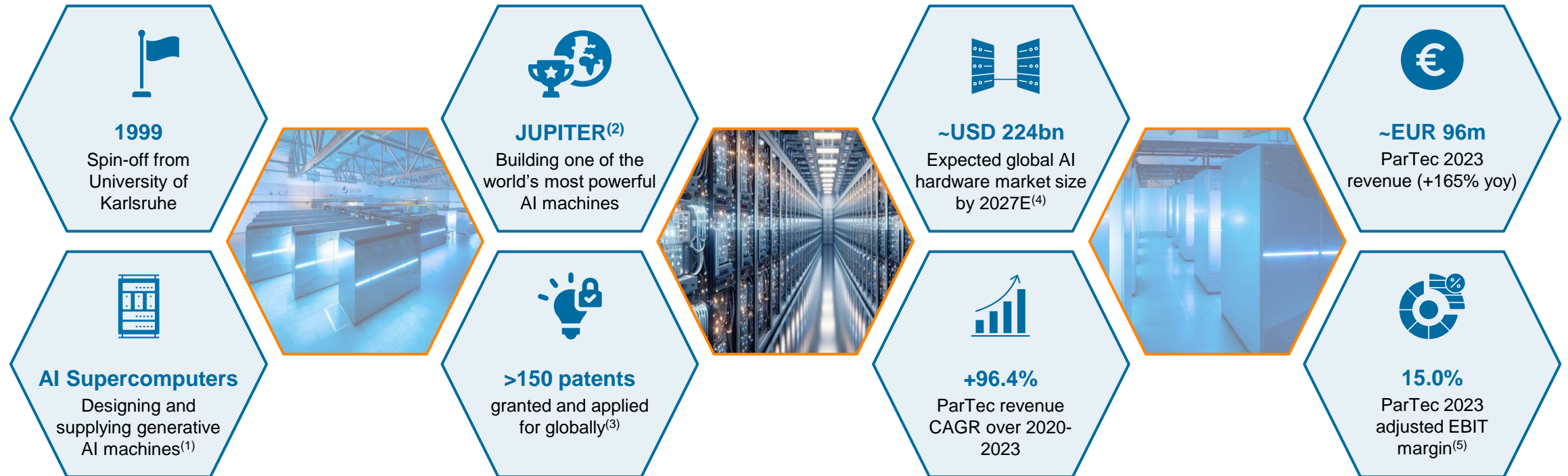


BT BAYERN TREUHAND GMBH
STEUERBERATUNGSGESELLSCHAFT

ParTec's highly-experienced management team has successfully positioned the Company for rapid, profitable growth ahead

Note(s): (1) BF Tec GmbH, an investment vehicle controlled by Dipl.-Ing. Bernhard Frohwitter, owns approximately 61% of ParTec AG's share capital; (2) Hugo Falter and his relatives hold approximately 5% of ParTec AG's share capital; (3) HSC Beteiligungs GmbH, an investment vehicle controlled by Hans Kilger, owns approximately 16% of ParTec AG's share capital
Source(s): Company information

At a glance



ParTec is strongly positioned to deploy state-of-the-art, made-in-EU high-performance computing and generative AI infrastructure

Note(s): (1) Designing and developing high-performance, powerful and modular generative artificial intelligence (AI) ready machines and solutions for a multitude of use cases and end-users; (2) ParTec AG (ParTec) is playing an instrumental role in building Europe's first AI exascale computer, which is scheduled to be installed and commissioned before year-end 2024; (3) The Company's 150+ (granted and applied for) patents are grouped in six categories and predominantly relate to ParTec's breakthrough dynamic Modular System Architecture (dMSA). ParTec has spun off its patent protection rights to its wholly owned subsidiary FL Systems AG & Co KG in December 2023; (4) Global AI hardware market consisting of inference devices and training infrastructure is expected to increase from ~USD 38bn in 2022 to ~USD 224bn in 2027E, based on Bloomberg Intelligence estimates; (5) Adjusted for the write-off of a trade receivable from ATOS/ BULL, amounting to a total of EUR 27.7m in 2023
Source(s): Bloomberg Intelligence: "Generative AI to Become a \$1.3 Trillion Market by 2032, Research Finds" (June 2023); Company Information; Hyperion Research: "HPC Market Update: HPC/AI Market Results, and High Growth Areas" (November 2023)

The problem

Europe is
highly-dependent on
foreign cutting-edge AI infrastructure

<4% of FLOPs⁽¹⁾

*Less than 4% of globally-deployed AI
accelerator FLOPs are physically
located in Europe as of March 2024*

Data processing
infrastructure is highly
energy-intensive

1,300 TWh⁽²⁾

*Global data processing power
demand to double by 2030E to ~5%
of total global electricity demand*

AI-related
infrastructure is highly
capex-intensive

USD 200bn⁽³⁾

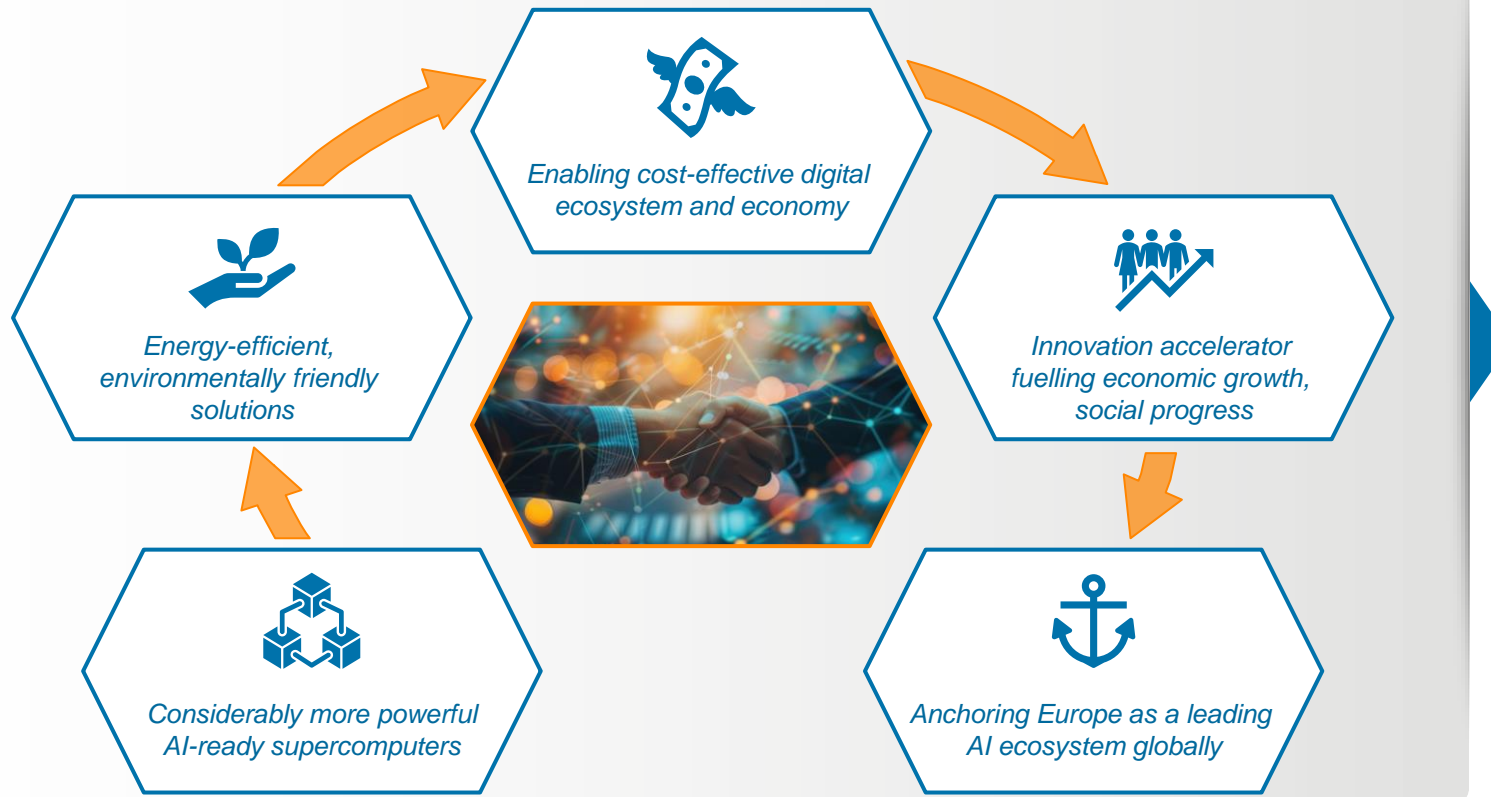
*Global AI investments expected to
double to ~USD 200bn between 2021
and 2025E*

Several challenges and roadblocks holding back Europe's progress in HPC and AI infrastructure

Note(s): FLOPS (Floating point operations per second) provide a standardised way to measure and compare the computational power of different processors, particularly in fields requiring large-scale numerical computations, such as AI and machine learning; HPC stands for high-performance computing; Supercomputing and high-performance computing are synonyms and are used interchangeably in this presentation
Source(s): (1) Semianalysis.com: "AI Datacenter Dilemma – Race for AI Datacenter Space" (March 2024); (2) Datacenterdynamics.com: "Squaring the circle: The high-performance computing energy paradox" (February 2024); (3) Goldman Sachs: "AI Investments forecast to approach USD 200 billion globally by 2025" (August 2023)

The solution

Building state-of-the-art, made-in-Europe AI-enabling infrastructure by leveraging proprietary HPC expertise and track record



Critical generative AI solutions build upon long-standing, cutting-edge HPC heritage

Europe is building world-class supercomputing and AI ecosystems under the supervision of a **unique private-public cooperation**⁽¹⁾

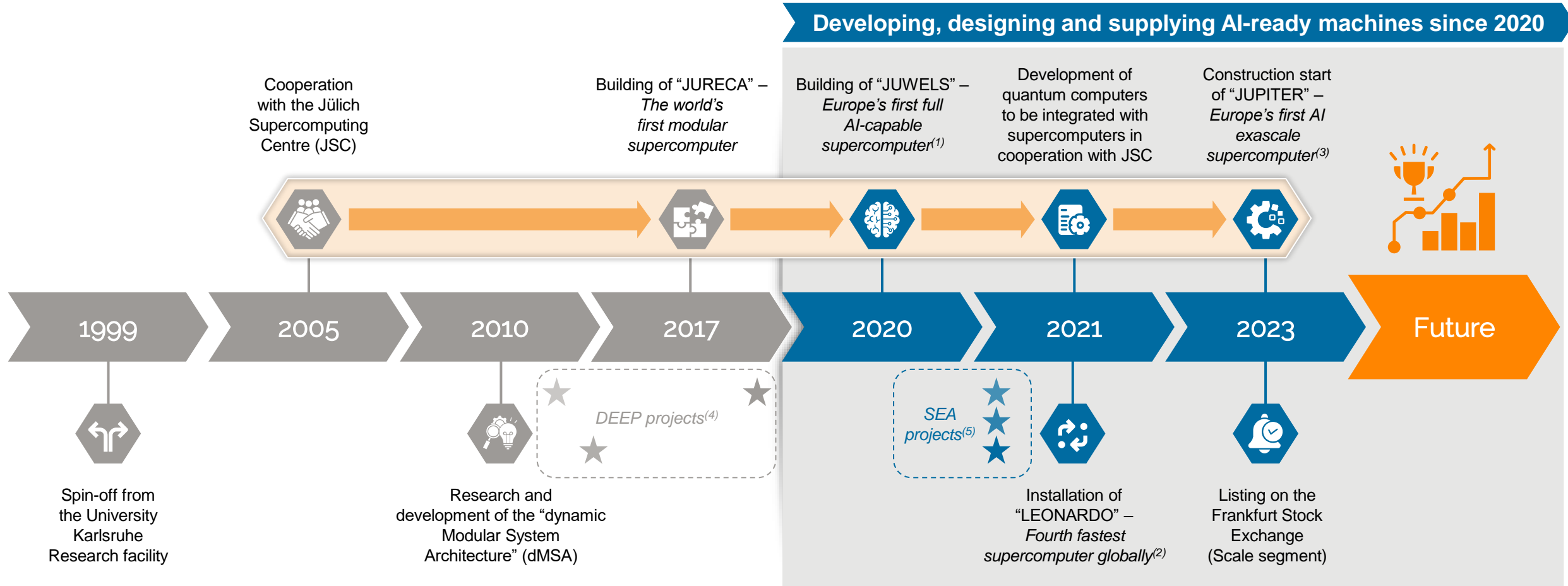
Generative AI infrastructures require significant amount of **computing power** as well as data processing and storage capabilities, and **share common hardware and software requirements and functionalities**⁽²⁾

ParTec's offering is at the core of the accelerated transition to an AI-centered Digital Economy

Enabling an AI-powered economy with breakthrough, modular and made-in-Europe generative AI architecture

Note(s): (1) EuroHPC Joint Undertaking is a joint initiative created in 2018 between the EU, European countries and several private partners to develop a world class supercomputing ecosystem in Europe (total budget of ~EUR 7bn for the period 2021 – 2027). Private partners include ParTec, Atos, IBM, NVIDIA among others; (2) HPC infrastructure and AI machines require high amounts of data processing capabilities, rely on similar hardware, and are making use of hardware optimisation techniques to improve efficiency.
Source(s): Company Information; The European High Performance Computing Joint Undertaking: "EuroHPC Factset" (September 2020)

History of breakthrough innovation



Long-standing history of breakthrough innovation in high-performance and quantum computing, with early entry into AI infrastructure

Note(s): (1) Europe’s first full AI-capable supercomputer at the time of commissioning; (2) Fourth fastest supercomputer globally at the time of commissioning; (3) Europe’s first AI exascale supercomputer and one of the world’s first at the time of commissioning. JUPITER is expected to reach a total of 1 ExaFlop Linpack and about 100 ExaFlop AI in the final iteration, as per ParTec; (4) * DEEP project (December 2011 – May 2015), designing and building the first “Cluster/ Booster” prototype; * DEEP-ER (October 2013 – March 2017), advancing the “Cluster/ Booster” hardware architecture; * DEEP-EST (July 2017 – March 2021), developing the multi module modular Dynamic Supercomputing Architecture system by adding a data analytics and a storage module to the “Cluster/ Booster” architecture. For the first time, applications used for testing purposes introduced an AI component; (5) * DEEP-SEA (April 2021 – March 2024), enhancing the software stack for modular and heterogenous HPC systems; * I/O-SEA (April 2021 – March 2024), providing an innovative and efficient data management and storage platform to exascale computing; * RED-SEA (April 2021 – March 2024), enabling the design of a new generation of high-performance network interconnect

Source(s): Company information; DEEP projects: “DEEP-SEA releases software stack at the end of project term” (May 2024); Jülich Supercomputing Centre: “First Modular Supercomputer worldwide starts operation” (November 2017); Jülich Supercomputing Centre: “SEA Projects: Three-Year Effort for European Exascale Supercomputing” (May 2024); Jülich Supercomputing Centre: “Supercomputer Made in Jülich Setting New Benchmarks” (November 2020); Jülich Supercomputing Centre: “JUPITER Technical Overview” (March 2024); Jülich Supercomputing Centre: “With JUPITER, we will have perhaps the most powerful AI supercomputer in the world!” (November 2023); Top500: “The List” (June 2023)

What do we do differently?

Legacy HPC architecture

Static nodes

CPU^s(1) and GPU^s(2) are in a static relationship to each other. GPU^s are fixed to their respective CPU^s

Monolithic structure

HPC

HPC parts and components are tightly integrated into a single unit, limiting the ability to scale the infrastructure in an efficient way as well as use it across use cases

Key drawbacks

Unfit for future use cases

Limited flexibility and scalability

High energy-intensity

AI- and quantum-incompatible

Computational inefficiency

Static overall design

ParTec's breakthrough generative AI architecture

Dynamic nodes

CPU^s and GPU^s are being dynamically assigned to each other, depending on utilisation of individual nodes

Modularity is the best suited approach to connect multiple modules together, delivering a solution smoothly adapting to a wide range of use cases

Key benefits

Future-proofed

Superior scalability

High energy-efficiency

AI- and quantum-ready

Suited for training simulation

Long-term cost effectiveness

Key pillars of ParTec's breakthrough innovation

Proprietary dynamic Modular System Architecture

Proprietary ParaStation Modulo Software Suite

Backbone for cutting-edge AI solutions

Adjacent services

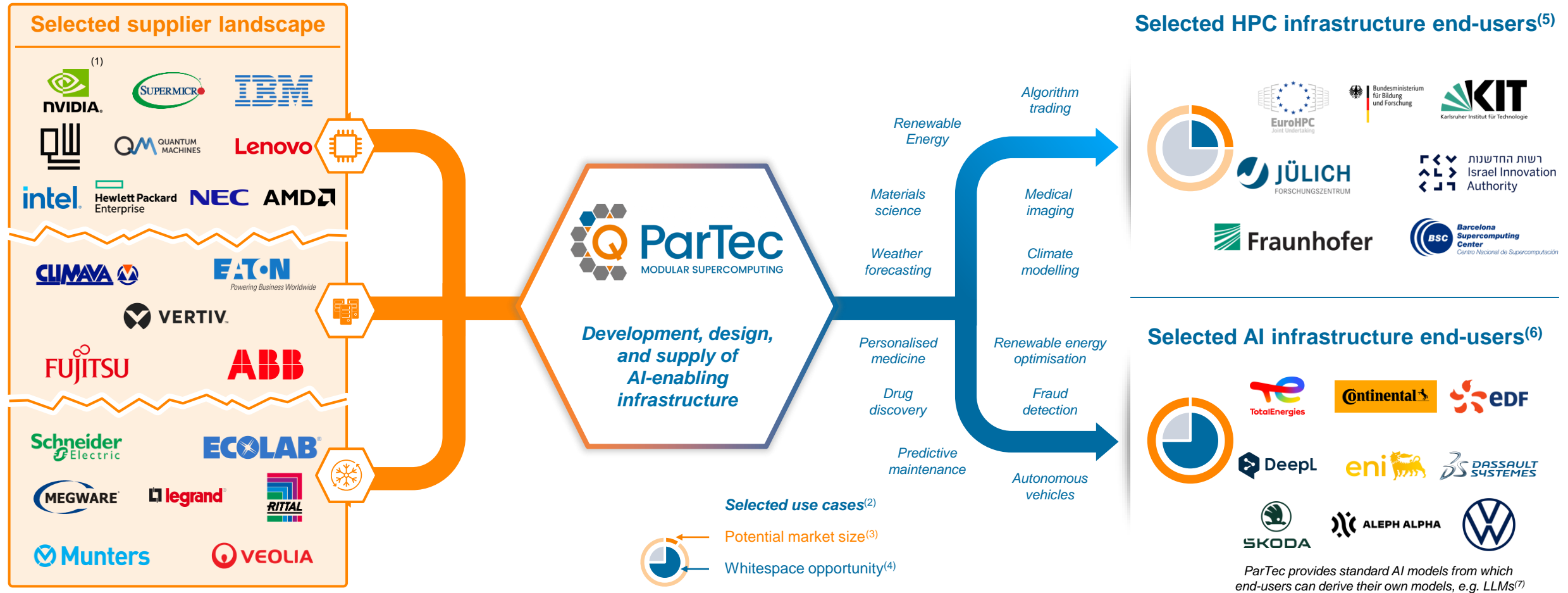
End-to-end project management

Driving the transition from a static, monolithic HPC system architecture to a dynamic, modular AI architecture

Note(s): (1) CPU^s (central processing units) are the primary processors in computers, designed to handle a wide range of tasks, making them ideal for general purpose computing; (2) GPU^s (graphics processing units) are specialised processors optimised for parallel processing, making them particularly effective for rendering graphics and performing complex computations, such as those needed for AI applications and scientific simulations

Source(s): Company information

Where do we sit in the value chain?

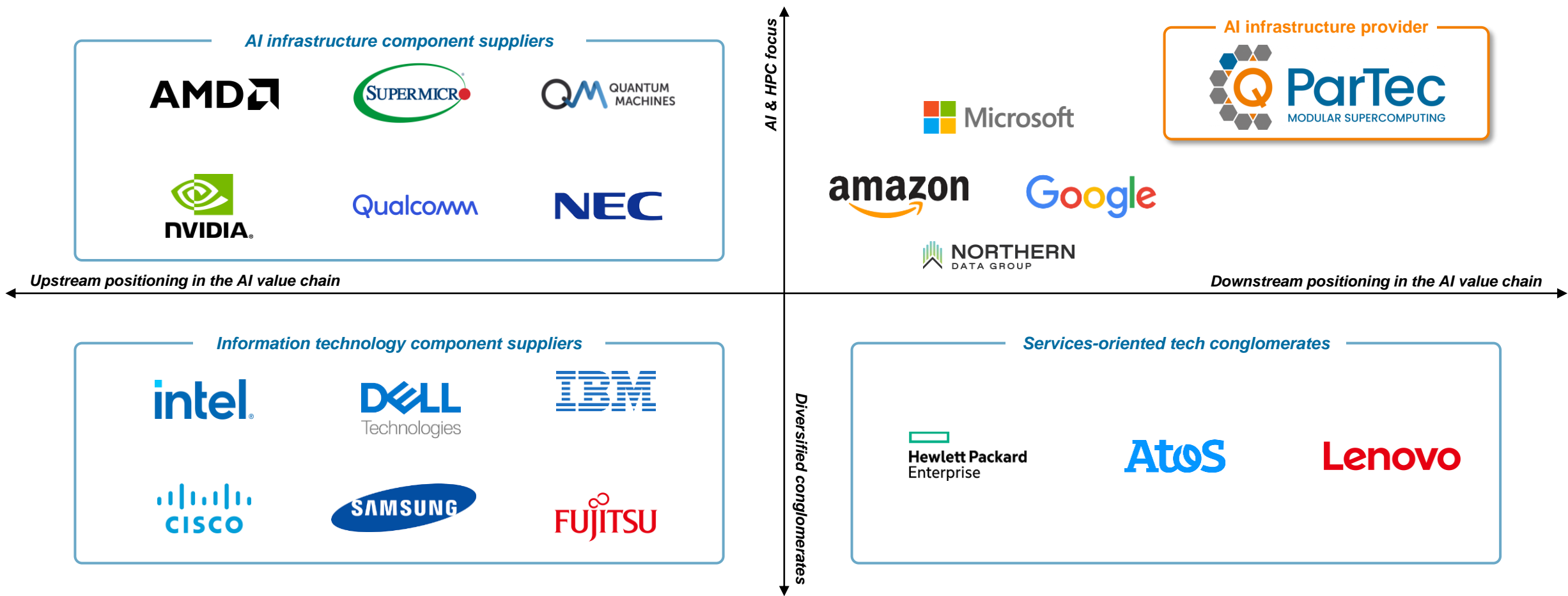


Sitting at the core of the supercomputing value chain, in between a fragmented supplier base and a large, under-served customer base

Note(s): (1) ParTec and NVIDIA enjoy a strong and mutually-beneficial relationship through joint procurement and supply agreements as well as innovative projects, such as the Jülich quantum computing laboratory; (2) Selection of current and future potential use cases for HPC infrastructure and AI infrastructure; (3) Indicative assessment of total global HPC infrastructure and AI infrastructure market sizes in the foreseeable future (AI infrastructure is expected to represent a significantly larger addressable market in 2027E compared with HPC infrastructure, as indicated on slide 13); (4) Indicative assessment of current and future whitespace opportunities in HPC infrastructure and AI infrastructure in the foreseeable future (AI infrastructure is expected to offer more whitespace opportunities in the foreseeable future compared with HPC infrastructure, as indicated on slide 13); (5) Selected HPC end-users comprise actual ParTec customers; (6) Selected AI infrastructure end-users have been early-adopters of AI-enabling infrastructure and solutions; (7) LLMs (large language models) are advanced AI systems trained on vast amounts of text data to understand, generate, and manipulate human language

Source(s): Company Assessment; Company Information; Jülich Supercomputing Centre: "JSC gründet neues Quantencomputing-Labor mit NVIDIA und ParTec" (September 2023)

Overview of business models in AI infrastructure



Addressing generative AI whitespace growth opportunities from a position of relative strength

Note(s): Relative positioning of companies highlighted within each of the four quadrants is neither relevant nor at scale
Source(s): Company Assessment

Key investment highlights



Under-penetrated, **exponentially-growing** addressable markets driven by powerful **megatrends**



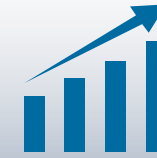
Breakthrough **modular architecture** underpinning a superior, differentiated value proposition



Strongly positioned to **accelerate** the deployment of **AI infrastructure** in Europe and abroad



Leveraging a successful **HPC** model to offer a **highly-attractive** AI-as-a-service model



Proven track record and growing project pipeline delivering **strong unit economics**, rapid cash **earnings growth**



Multi-faced growth strategy to anchor ParTec as of one Europe's **leading AI** and **Digital Economy** enablers

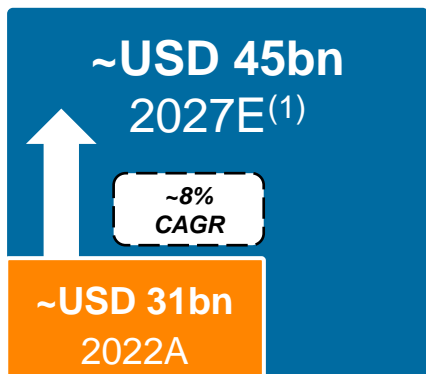


Strongly positioned to emerge as one of Europe's leading and fastest-growing AI infrastructure platforms

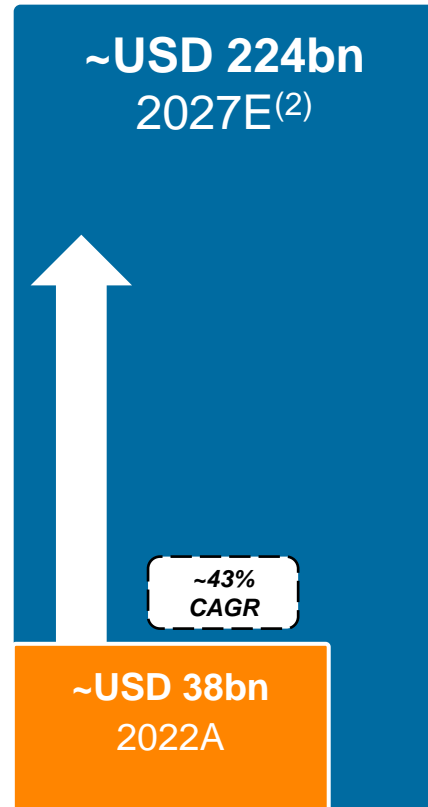
Highly-attractive, fast-growing addressable market

Market / Positioning / Value proposition / Use cases / Business model / Financial track record / Growth

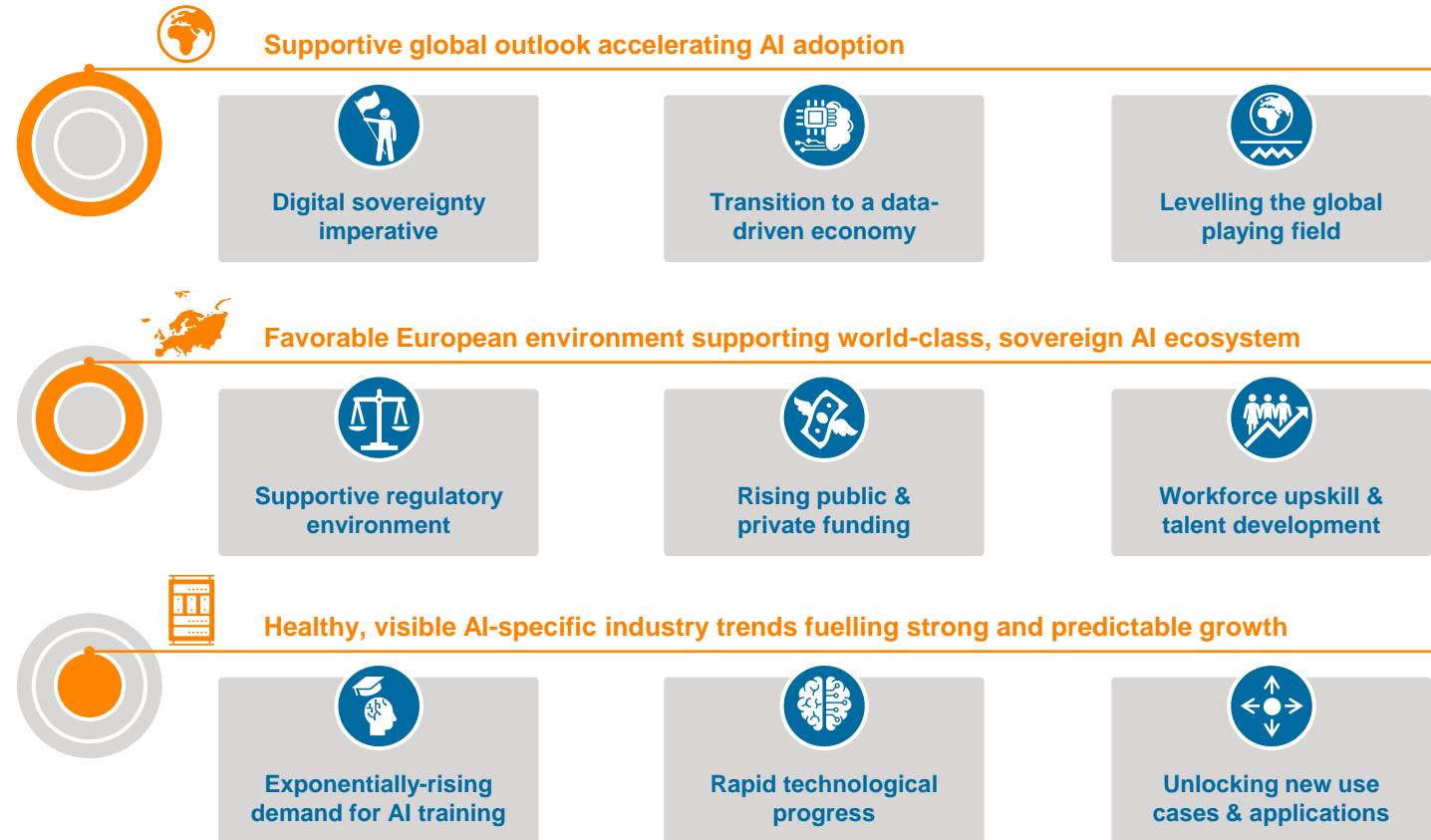
Global HPC market



Global AI hardware market



...fuelled by strong megatrends and accelerating end-user adoption



Strongly positioned at the intersection of two highly-attractive, fast-growing addressable markets driven by powerful megatrends

Note(s): (1) Based on the 2023 Hyperion Research HPC market report; (2) Global AI hardware market consisting of inference devices and training infrastructure, based on Bloomberg Intelligence estimates
Source(s): Bloomberg Intelligence: "Generative AI to Become a USD1.3 Trillion Market by 2032, Research Finds" (June 2023); Company Information; Hyperion Research: "HPC Market Update: HPC/AI Market Results, and High Growth Areas" (November 2023)

Tapping into under-penetrated AI opportunities

Market / Positioning / Value proposition / Use cases / Business model / Financial track record / Growth

Public bodies have been early adopters of HPC technology ...



... allowing innovative HPC suppliers to gain technological and commercial expertise, track record ...



Cutting-edge hardware and software know-how



Breakthrough modular HPC architecture



Robust IP protection mechanisms

... and facilitating the emergence and expansion of a European HPC ecosystem



Acute awareness of customer needs



Strong, mutually-beneficial value chain relationships

"Right-to-win" in the significantly larger, under-penetrated AI market⁽¹⁾


































Long-standing, cutting-edge HPC infrastructure heritage is a key competitive advantage to monetise generative AI opportunities

Note(s): (1) ParTec's legacy supercomputing and HPC track record provides the company with a platform to expand and into adjacent growth opportunities such as generative AI infrastructure
Source(s): Company Information

Strongly positioned in its AI ecosystem



Market / **Positioning** / Value proposition / Use cases / Business model / Financial track record / Growth

		AI infrastructure and cloud service providers ⁽¹⁾	Supercomputing system integrators ⁽²⁾	Critical hardware designers and manufacturers ⁽³⁾	Key takeaways
 AI core focus					Allocating available human and financial resources to AI opportunities
 Long-lasting HPC heritage					Leveraging accumulated HPC heritage and track record to gain market share in AI
 Modular, scalable supercomputing architecture					Offering highly-attractive, flexible and reliable supercomputing solutions
 Cutting-edge AI know-how					Maintaining cutting-edge AI know-how to build market leading positions
 End-to-end value proposition					Building an end-to-end value proposition to retain a higher share of the value-add
 European Champion					European Champion advancing Europe's digital sovereignty ambitions

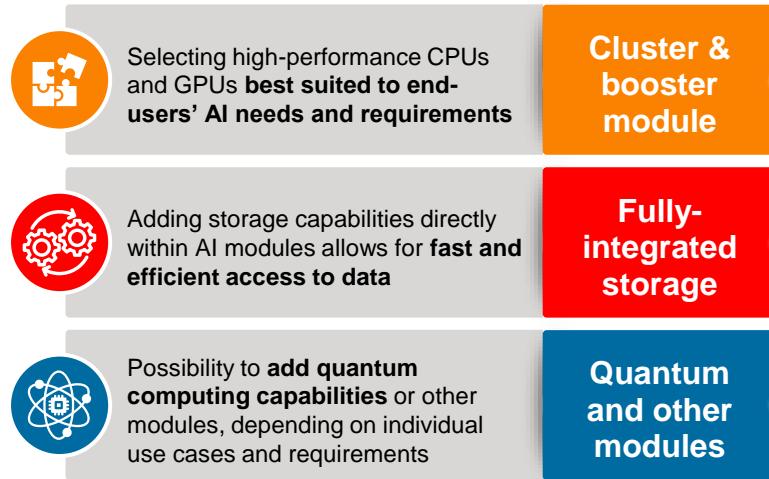
Well positioned to emerge as one of Europe's generative AI infrastructure champions

Note(s): (1) "AI infrastructure and cloud service providers" comprise Amazon, Google, Microsoft, and Northern Data; (2) "Supercomputing system integrators" comprise Atos, HPE, and Lenovo; (3) "Critical hardware designers and manufacturers" comprise AMD, Cisco, IBM, Intel, NEC, NVIDIA, Qualcomm, Quantum Machines, Supermicro
Source(s): Company Assessment, Company Information

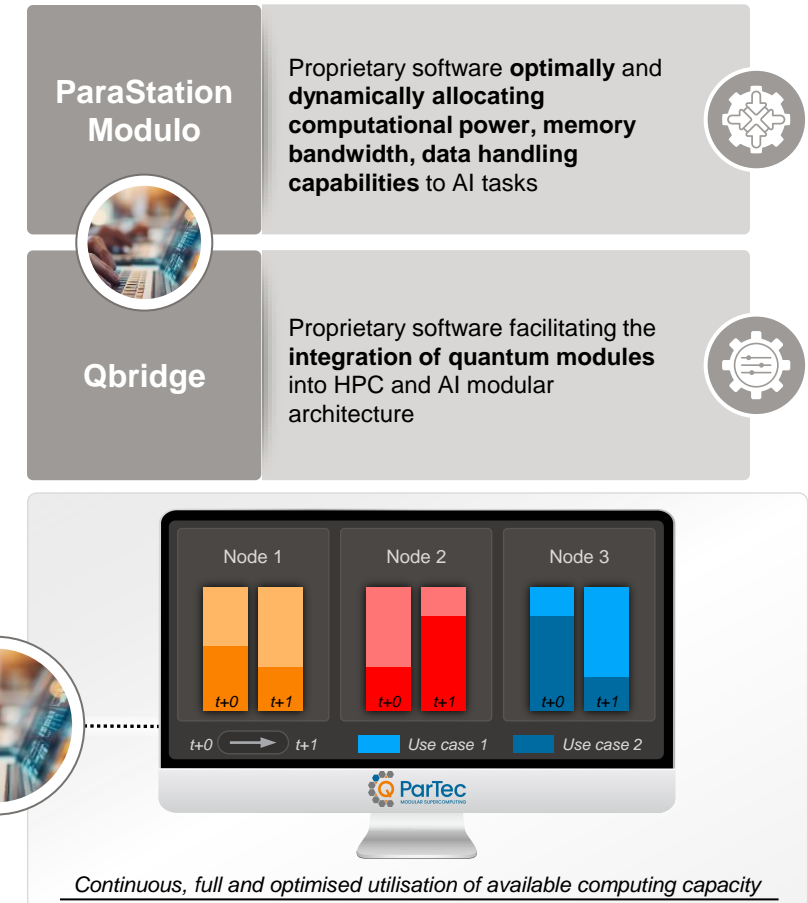
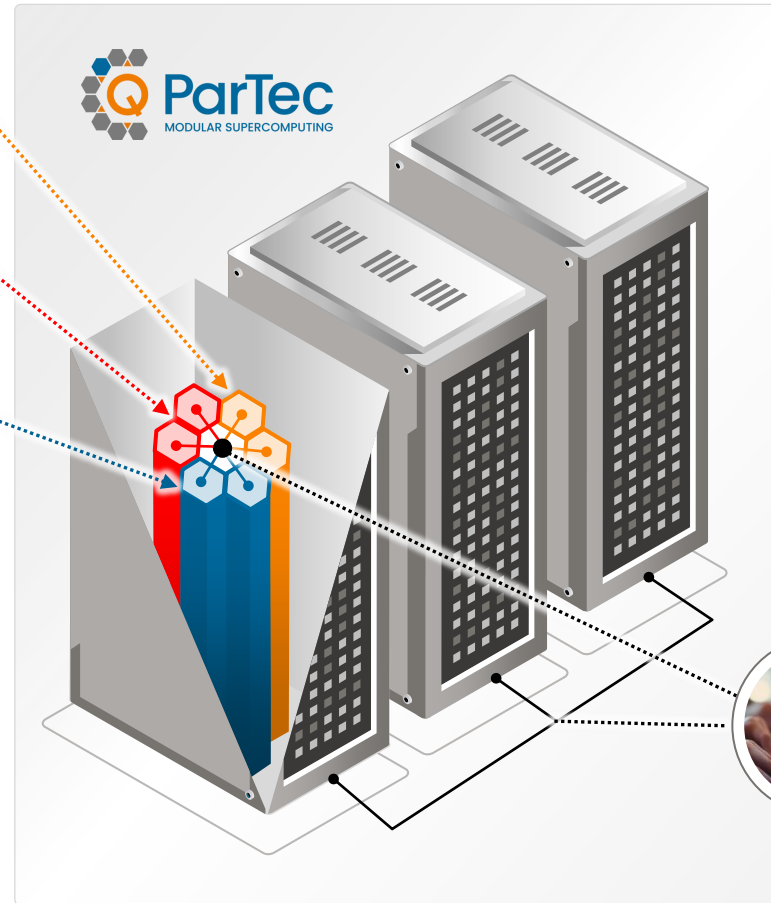
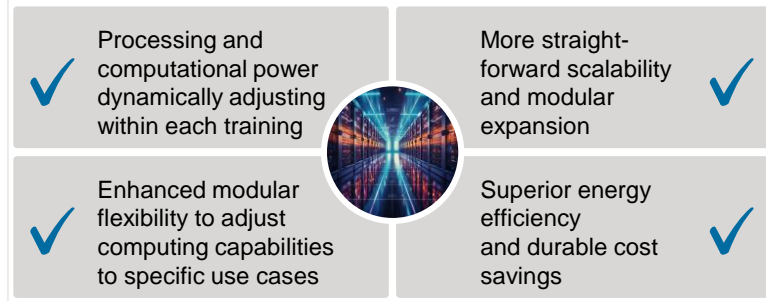
Superior offering through modular and dynamic architecture



Market / Positioning / **Value proposition** / Use cases / Business model / Financial track record / Growth



Key advantages

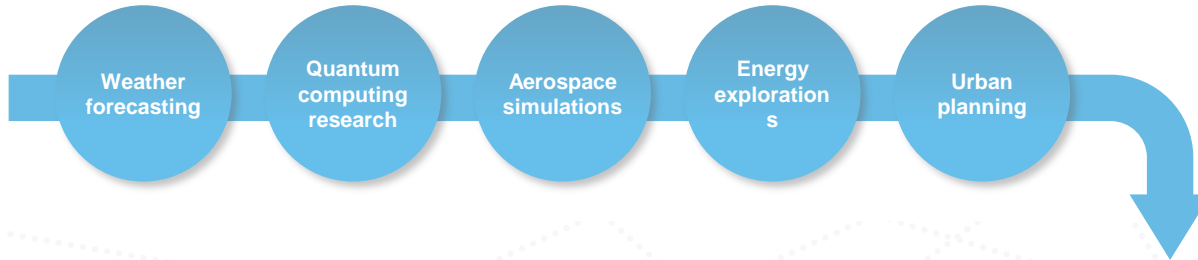


Modular architecture, extensive and state-of-the-art software suite drive unique value proposition and superior performance

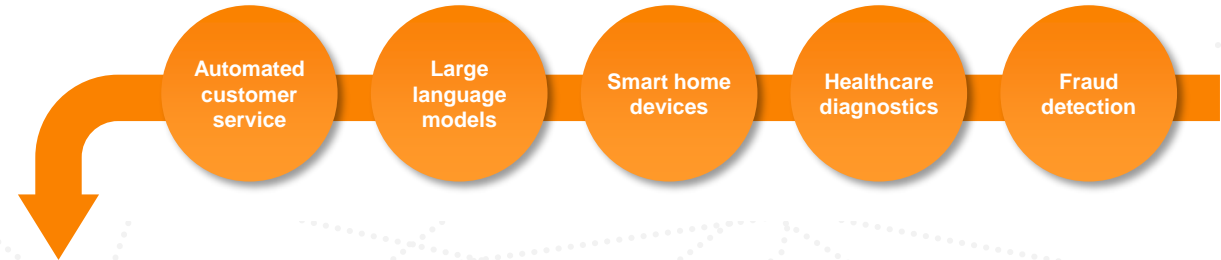
Accelerating AI deployment and penetration

Market / Positioning / Value proposition / **Use cases** / Business model / Financial track record / Growth

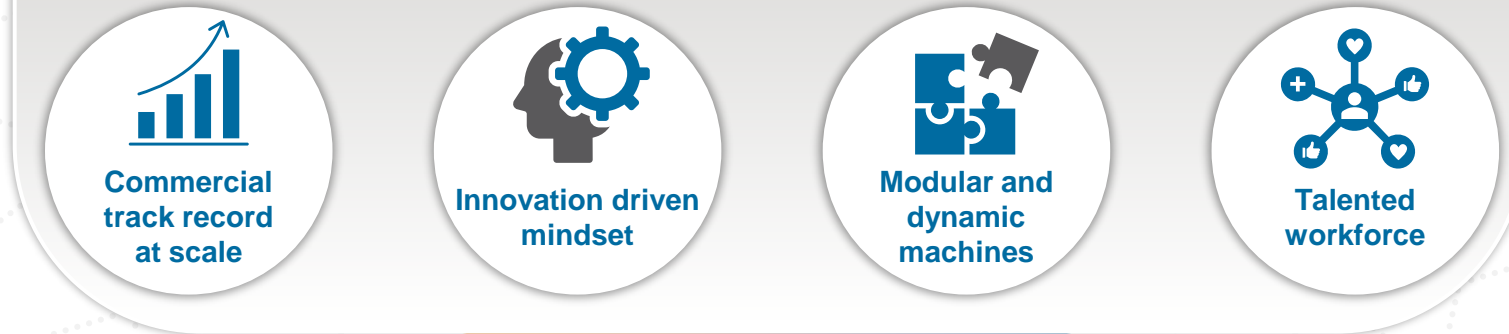
Selected existing HPC solutions ...



Selected existing AI solutions ...



... Combined with core, differentiated capabilities ...



... To unlock new frontiers of AI market opportunities and remain at the forefront of global innovation and success

Expanding AI influence across the economy highlights its pivotal role in driving technological advancements, innovation and growth

On track to fuel the AI revolution in Germany and Europe



Market / Positioning / Value proposition / Use cases / **Business model** / Financial track record / Growth

From an HPC-core infrastructure niche champion...



Long-standing, established provider of **state-of-the-art HPC infrastructure** specifically tailored to a **range of niche applications** and use cases



Strong, **proven track record** co-designing and **building some of the world's most powerful supercomputers**, with a reputation for high-quality, efficiency and reliability



End-to-end project management and delivery expertise with proven ability to **deliver scalable supercomputing infrastructure**

...to one of the world's global leading AI solutions provider



Addressing the **massive AI infrastructure opportunity** from a position of strength thanks to differentiated HPC expertise and **investments in AI-enabling solutions** ahead of the curve



Strongly positioned as a **European-based designer and provider of state-of-the-art AI infrastructure**, enabling the transition to a digital economy



Made-in-Europe, **critical AI infrastructure provider** well-placed to **advance Europe's digital sovereignty** and **security ambitions**

Pivoting towards a more balanced, recurring and higher-quality earnings stream as ParTec monetises its AI know-how and offering

Rapid revenue growth, normalising earnings and cash flows



Market / Positioning / Value proposition / Use cases / Business model / **Financial track record** / Growth

Metric/ KPI	2021	2022	2023
Revenue (EUR m) %growth	24.8 na	36.1 +45.5%	95.7 +165.1%
Reported EBITDA (EUR m) %margin	21.4 +86.3%	17.6 +48.7%	(13.0) na
Adjusted EBITDA⁽¹⁾ (EUR m) %margin	21.4 +86.3%	17.6 +48.7%	14.7 +15.3%
Reported EBIT (EUR m) %margin	21.1 +85.2%	17.3 +47.9%	(13.3) na
Reported Net income (EUR m) %margin	14.3 +57.5%	11.2 +31.0%	(17.4) na

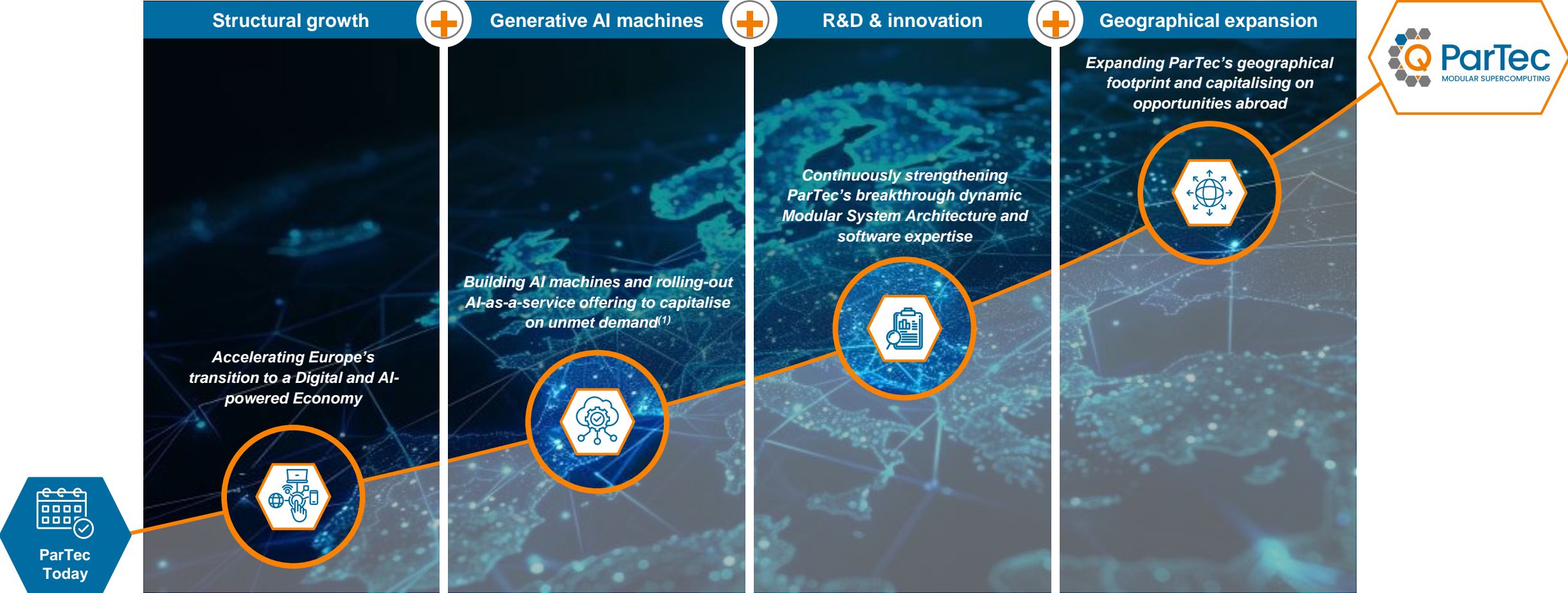
Investing ahead of the curve to transition to more recurring, predictable and higher-quality earnings and cash flow profiles

Note(s): (1) Adjusted for the write-off of a trade receivable from ATOS/ BULL, amounting to a total of EUR 27.7m in 2023
Source(s): Consolidated HGB figures for fiscal years 2021, 2022 and 2023

Multi-faced growth plan to capitalise on AI opportunities



Market / Positioning / Value proposition / Use cases / Business model / Financial track record / Growth



Multi-dimensional drivers as basis for strong, profitable future organic growth

Note(s): ParTec plans to develop, design, build, and/ or operate its own AI machines, called "Supertrainers". ParTec expects to offer a modular generative AI machines range capable of training, data-processing and inference of LLMs for individual use cases as well as models in small, medium and large industries for training of scientific and technical models. As of May 2024, ParTec has started conducting studies with selected customers to understand user requirements. The final product is expected to be announced by the end of 2024.
Source(s): Company Information

Differentiated, patented know-how and expertise



ParTec's patent portfolio has been independently valued by auditors⁽¹⁾

ParTec holds **150+ (granted and applied for) patents in key regions** such as Europe, the USA, China and Japan⁽²⁾, with a **lifetime of up to 20 years**



ParTec has **successfully patented key technologies and knowledge**, best evidenced in its **dMSA architecture**⁽³⁾



ParTec's R&D and innovative efforts help the Company **expand and strengthen its knowledge and commercial track record**⁽⁴⁾

dMSA technology is at the core of delivering the most innovative and powerful generative AI machines ...



dMSA increases computing efficiency by up to 30% by optimising computing power use⁽⁵⁾



dMSA amongst the most energy-efficient architectures for HPC and AI applications⁽⁶⁾



ParTec's dMSA is instrumental in delivering **efficient and powerful computing solutions** against a favorable backdrop of exponentially-rising computing capacity needs

... giving ParTec an early mover advantage in the roll-out of critical generative AI infrastructure in Europe and abroad

Licensing agreements with third parties



Enforcement of patent rights

ParTec is well equipped to accelerate the roll-out of generative AI infrastructure in Europe and abroad

Note(s): (1) Valued at EUR 767m by independent auditors specialising in the valuation of intangible assets with the assistance of independent patent law firms. ParTec has spun off its patent protection rights to its wholly owned subsidiary FL Systems AG & Co KG in December 2023; (2) ParTec's developments and inventions are already being used all over the world in the construction of supercomputers; (3) ParTec's key patent for the modular system architecture (EP 2 628 080) expires in October 2031; (4) For example, ParTec developed and patented an invention for the use of supercomputers and quantum computers to generate AI-based technical innovations (May 2023); (5) Computing efficiency increase of up to 30% relative to legacy supercomputing architectures, according to ParTec's internal assessments; (6) According to ParTec's internal assessments
Source(s): Company Information



Thank You!